

### **Purpose of the Workshop**

- Provide information about:
  - Cost of Service and Rate Structures
  - Capital Projects
  - Rate Model and Scenarios
  - System Development Fees
- Receive direction from the Board of County Commissioners on potential adjustments to rate structures, capital projects, and rate models

## **Overview of the Two Days**

#### Day 1

- Overview
- Cost of Service & Rate Structures
- Capital Projects
- New Crooked Creek WRF Analysis
- Rate Scenarios
- Direction from the Board

#### Day 2

- Stifel Comments
- System Development Fees Update
- Miscellaneous Fees Update
- Question Follow Up
- Decision Points
- Next Steps

# **Financial Advisor Commentary**

• Brent comments (if any)

# **System Development Fees**

• Stantec presentation

#### Miscellaneous Fees

- As part of Cost of Service Study, Stantec looked at our Miscellaneous Fees and recommended adjustments to them as well to cover the full cost
- Staff recommended full cost recovery spread out over two years
- In FY22, Union County Water implemented 50% increase effective October 1, 2021 which was in the Rate Ordinance
- In FY23, Union County Water is proposing the second 50% increase effective
  September 1, 2022 to get to full cost of service
- See handout for the list

## Follow Up Items from Day 1

- 1. Number of water only and sewer only customers
- Connections vs. Customers
- 3. Cost savings if we shut down Poplin Road Pump Station and Fieldstone Farms Pump Station
- 4. Rate increases for Lincoln and Cabarrus Counties
- 5. What impact would the rate structure adjustments have on rate increases (if any)
- 6. 2019 Information on rates did it include Lower Crooked Creek WRF

# 1. Number of Water Only and Sewer Only Customers

Account Type	Number
Water Only	13,620
Sewer Only	236
Contractual Accounts*	12
Water + Sewer	41,396
Total	55,264

<sup>\*</sup>Monroe, Wingate, Marshville, Pilgrim's Pride

#### 2. Connections vs. Customers

- Connection = one meter per service and includes irrigation meters, fire lines and other things
- Customer = can have multiple meters/accounts
- Thus, our "count" of connections will always be greater than our "count" of customers

# 3. Cost Savings from shutting down Poplin Road and Fieldstone Farms P.S.

Poplin Pump Station	Average Bill
Monthly	\$ 4,118.56
Yearly	\$49,422.67

Union Power Utility Bill

The Homeowners Association pays the utility bill for Fieldstone Pump Station so there is no cost to Union County Water.

### 4a. Lincoln County

- Spoke with their former Public Works Director, Don Chamblee, who left in late 2021 (and is now the Director of Rock Hill utility).
- He said that Lincoln County had done a rate study with Raftelis in 2018 that recommended rate increases across 3 years of 5% per year for water and 15% per year for wastewater.
- These recommendations were implemented.
- Reference to this in a presentation to their Board in May 2019.
- Bonus Rate Information: Rock Hill is proposing 11% for water, 3% for wastewater in FY23.

#### 4b. Concord, NC

- Concord is proposing flat water utility rates at the direction of the City Management due to a bond referendum going to voters for Parks & Recreation.
- The City did not want to increase property taxes and also increase utility bills so they decided to hold off on any utility rate increases for this coming fiscal year.
- This was not a recommendation by the utility and there is a recognition by the utility that this will make rates significantly higher the following year.

## 5. Rate Structure Impact on Rate Model

Stantec will address in their scenario updates

#### 6. 2019 Information on Rates

# CARDIN CARDIN

# Scenarios Rate Increase Summary (in percent)

Scenario	FY2020	CY2020	2021	2022	2023	2024	2025	2026
Scenario 1	6.5	15.5	15.5	3.5	3.5	3.5	3.5	3.5
Scenario 2	6.5	6.5	3.5	3.5	3.5	3.5	3.5	3.5
Scenario 3	6.5	15.5	15.5	2.5	2.5	2.5	2.5	2.5

- Yadkin Project drives rate increases
- Greater rate increases required in future years in a no growth scenario
- Doing masterplanned CIP allows growth in customer base resulting in lower future rate increases
- Future rates will change as we get better information

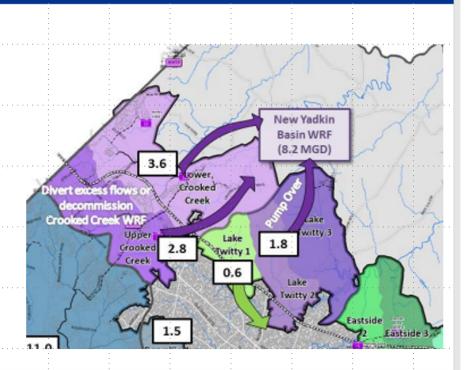
27

#### 6. 2019 Information on Rates

# TOO CAROLES

#### **Lower Crooked Creek WRF**

- New 8MGD (4MGD initial) WRF located on the Lower Crooked Creek and related interceptor sewer improvements
- Project identified to meet future wastewater treatment demand in the Crooked Creek and Lake <u>Twitty</u> service areas.
- Project is the preferred wastewater treatment strategy from the 2016 masterplan and reaffirmed in 2019 evaluation by Black & Veatch
- Project start in 2020 with permitting and land acquisition with design in 2024 and construction start in 2026.
- Estimated project cost of \$122.2M



16

#### **Staff Recommendation**

- Continue to invest in the growth of the utility for both Water and Sewer
- Benefits
  - Extend the water lines into underserved parts of the County and serve more residents
  - Help residents convert from well water to public water
  - Provides for the continued economic growth of the County
  - Rate increases are predictable "slow and steady"