# Planning for a Sustainable Future

Union County, North Carolina, Administrative Services

Budget Focus Area #3:

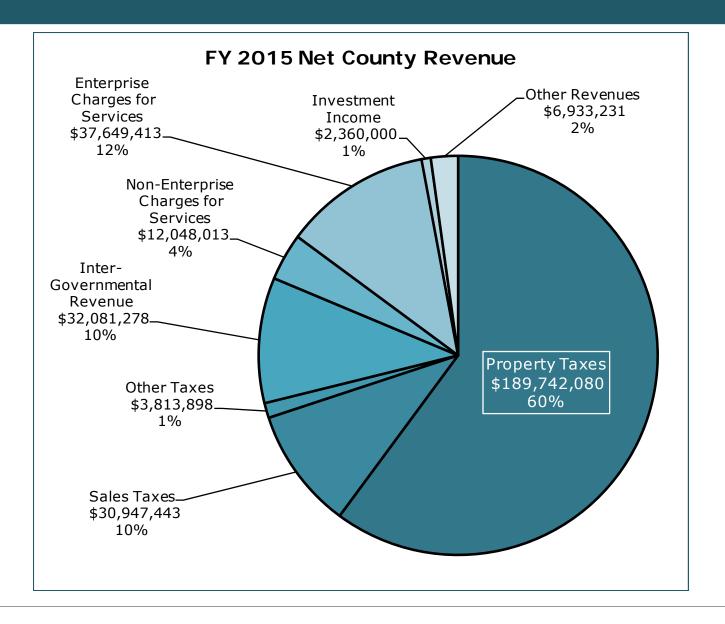
Revaluation and Revenue Neutral Tax Rates

### Goals for Today

- The Role of Property Taxes in the County
- The Valuation Process
- FY 2016 Revaluation Results
- The Revenue Neutral Tax Rate Calculation
  - Recommended County Tax Rate
  - Recommended Schools Tax Rate
- Tax Rate Impact on the Tax Payer
- Direction



## Property Taxes In Union County





#### Tax Rate Breakdown

|                           | FY 2015<br>Tax Rate<br>In Cents |
|---------------------------|---------------------------------|
| Countywide Tax Rates      |                                 |
| Schools Tax Rate          | 45.50                           |
| General County Operations | 30.64                           |
| Total Countywide Rate     | 76.14                           |
| Fire Tax Districts        |                                 |
| Hemby Bridge              | 5.26                            |
| Springs                   | 4.83                            |
| Stallings                 | 4.28                            |
| Waxhaw                    | 2.81                            |
| Wesley Chapel             | 3.86                            |



# County General Operations

| General Fund Allocation of Current Property Taxes |                                    |                            |                                |                                    |                           |                |                        |   |                      |                   |
|---|------------------------------------|----------------------------|--------------------------------|------------------------------------|---------------------------|----------------|------------------------|---|----------------------|-------------------|
| Service Area                                      | General<br>County<br>Operating Tax | FY 2015<br>Original Budget | Current<br>Ad Valorem<br>Taxes | Non-Current<br>Ad Valorem<br>Taxes | Local Option<br>Sales Tax | Other<br>Taxes | Inter-<br>Governmental | Non-Enterprise<br>Charges for<br>Services | Investment<br>Income | Other<br>Revenues |
| Administrative Services                           | 0.60                               | \$ 1,435,519               | (1,434,934)                    | -                                  | -                         | -              | -                      | (585)                                     | -                    | -                 |
| Board of Elections                                | 0.48                               | 1,138,215                  | (1,137,315)                    | -                                  | -                         | -              | (400)                  | (500)                                     | -                    | -                 |
| Community Partners                                | 0.16                               | 7,252,551                  | (381,123)                      | -                                  | -                         | -              | (657,255)              | (30,270)                                  | -                    | (6,183,903)       |
| Community Services                                | 2.93                               | 8,079,765                  | (6,987,986)                    | -                                  | -                         | -              | (240,099)              | (663,573)                                 | -                    | (188,107)         |
| Emergency Services                                | 4.95                               | 12,481,228                 | (11,777,828)                   | -                                  | -                         | -              | (62,500)               | (488,900)                                 | -                    | (152,000)         |
| General County                                    | (0.06)                             | 14,280,359                 | 138,233                        | (3,410,400)                        | -                         | (2,383,000)    | (5,997,492)            | (700)                                     | (500,000)            | (2,127,000)       |
| Administration                                    |                                    |                            |                                |                                    |                           |                |                        |   |                      |                   |
| <b>Growth Management</b>                          | (0.22)                             | 2,752,995                  | 529,705                        | -                                  | -                         | -              | -                      | (3,282,700)                               | -                    |                   |
| Human Services                                    | 6.96                               | 39,958,089                 | (16,567,514)                   | -                                  | -                         | -              | (19,971,699)           | (3,267,085)                               | -                    | (151,791)         |
| Public Works                                      | (0.19)                             | (447,617)                  | 447,617                        | -                                  | -                         | -              | -                      | -   | -                    | -                 |
| Register of Deeds                                 | (0.07)                             | 982,192                    | 166,008                        | -                                  | -                         | -              | -                      | (1,148,200)                               | -                    | _                 |
| Sheriff's Office                                  | 9.88                               | 26,363,100                 | (23,523,027)                   | -                                  | -                         | -              | (2,199,832)            | (640,241)                                 | -                    | _                 |
| UCPS Debt Service &                               | 5.23                               | 45,306,578                 | (12,453,261)                   | -                                  | (30,093,981)              | -              | (2,759,336)            | -   | -                    | -                 |
| Facilities Charges                                |                                    |                            |                                |                                    |                           |                |                        |   |                      |                   |
| Total   | 30.64                              | \$ 159,582,974             | (72,981,425)                   | (3,410,400)                        | (30,093,981)              | (2,383,000)    | (31,888,613)           | (9,522,754)                               | (500,000)            | (8,802,801)       |

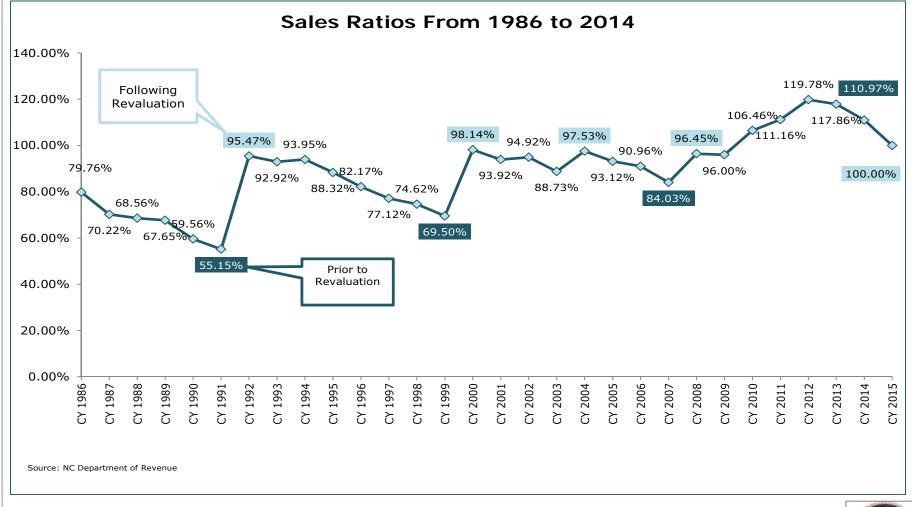


### Revaluation as a Concept

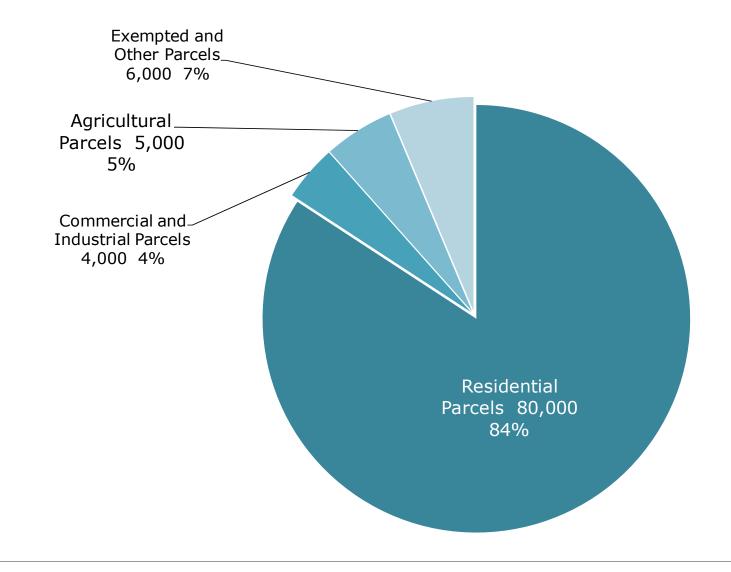
- Revaluation focuses on real property.
- Revaluation is done to make values reflective of the market.
- Revaluation is a form of "true up".
- Revaluation is triggered when:
  - Time frame of at least every eight years.
  - Sales ratio is +/- 15%, done within three years.



#### Revaluation History in Union County



### Parcels in Union County



#### Valuation Process

- 1. Quality Assurance
- 2. Establishing Appraisal Neighborhoods
- 3. Development of the Schedule of Values
- 4. Qualifying Sales Data
- 5. Combining Schedule of Values and Sales Data and Making Localized Adjustments
- 6. Providing Notices of Assessment



#### Revaluation Results

| Changes in Taxable Values by Municipality |                   |                |              |  |  |
|---|-------------------|----------------|--------------|--|--|
| Municipalities                            | 2014              | 2015           | Change       |  |  |
| Municipalities                            | Taxable Total     | Taxable Total  | In Valuation |  |  |
| Countywide                                | \$ 20,960,953,533 | 19,987,936,104 | -4.64%       |  |  |
| Fairview                                  | 369,144,372       | 342,895,340    | -7.11%       |  |  |
| Hemby Bridge                              | 87,458,535        | 77,414,273     | -11.48%      |  |  |
| Indian Trail                              | 3,167,132,792     | 3,155,022,794  | -0.38%       |  |  |
| Marshville                                | 134,235,217       | 128,022,131    | -4.63%       |  |  |
| Marvin                                    | 1,026,037,078     | 998,034,632    | -2.73%       |  |  |
| Mineral Springs                           | 244,711,398       | 220,396,353    | -9.94%       |  |  |
| Monroe                                    | 2,487,283,625     | 2,385,601,538  | -4.09%       |  |  |
| Stallings                                 | 1,426,598,400     | 1,432,834,887  | 0.44%        |  |  |
| Unionville                                | 448,931,642       | 427,270,679    | -4.83%       |  |  |
| Waxhaw                                    | 1,448,762,450     | 1,410,629,784  | -2.63%       |  |  |
| Weddington                                | 1,976,543,814     | 1,863,429,586  | -5.72%       |  |  |
| Wesley Chapel                             | 882,150,158       | 824,856,440    | -6.49%       |  |  |
| Wingate                                   | 110,084,607       | 108,035,089    | -1.86%       |  |  |

<sup>\*</sup>Excludes motor vehicle and personal property values.



#### Revaluation Results

| Changes in Taxable Values by Parcel Type |           |           |         |  |  |
|--|-----------|-----------|---------|--|--|
| Parcel Type                              | Median    |           |         |  |  |
| raicei i ype                             | Increased | Decreased | Change  |  |  |
| Residential                              | 31%       | 69%       | -5.40%  |  |  |
| Commercial                               | 45%       | 55%       | -2.30%  |  |  |
| Industrial                               | 35%       | 65%       | -6.00%  |  |  |
| Agricultural                             | 9%        | 91%       | -29.20% |  |  |



#### Revenue Neutral Concept

- Revenue Neutral ≠ the Same Revenue
- Seven Step Process
  - 1. Establish 2014 Tax Value
  - 2. Apply FY 2015 Tax Rate
  - 3. Establish FY 2015 Tax Rate Yield
  - 4. Establish 2015 Values
  - 5. Calculate Rate on 2015 Values that provides FY 2015 Yield
  - 6. Apply Growth Factor New Rate
  - 7. Establish the Revenue Neutral Rate



## Growth Historically

| Calendar<br>Year | Taxable Value  | Change |
|------------------|----------------|--------|
| 2008             | 19,290,938,252 |        |
| 2009             | 19,703,707,725 | 2.1%   |
| 2010             | 19,860,204,041 | 0.8%   |
| 2011             | 20,012,708,795 | 0.8%   |
| 2012             | 20,192,945,312 | 0.9%   |
| 2013             | 20,456,546,253 | 1.3%   |
| 2014             | 20,950,609,921 | 2.4%   |
|                  | Average Change | 1.4%   |



# General County Operations

| Revenue Neutral Tax Rate Calculation |    |                |  |
|--------------------------------------|----|----------------|--|
| (1) 2014 Tax Levy                    | \$ | 20,950,609,921 |  |
| (2) FY 2015 Tax Rate                 |    | 0.3064         |  |
| (3) Tax Revenue Yield                | \$ | 64,192,669     |  |
| (4) 2015 Tax Levy                    | \$ | 19,983,124,713 |  |
| (5) New Tax Rate Before Growth       |    | 0.3212         |  |
| (6) Growth Factor                    |    | 1.4%           |  |
| (7) Revenue Neutral Tax Rate         |    | 0.3257         |  |



#### Calculation Pieces

| Tax Calculations Base Information |    |                |  |  |
|-----------------------------------|----|----------------|--|--|
| Real Property Revenue             |    |                |  |  |
| New Tax Base                      | \$ | 19,983,124,713 |  |  |
| Personal Property                 |    | 1,234,175,984  |  |  |
| State Assessed                    |    | 352,249,157    |  |  |
| Estimated Appeal Loss             |    | (125,000,000)  |  |  |
| Total Real/Personal Property      | \$ | 21,444,549,854 |  |  |
| Estimated Collection Rate On RPP  |    | 98.60%         |  |  |
| Motor Vehicle Tax Values          | \$ | 1,956,000,000  |  |  |
| Estimated Collection Rate On MVT  |    | 97.00%         |  |  |



## Putting the Pieces Together

| Revenue/Rate Comparison County |            |            |           |  |  |  |
|--------------------------------|------------|------------|-----------|--|--|--|
| Revenue Neutral                | 0.3064     | 0.3212     |           |  |  |  |
| FY 2015 FY 2016 Change         |            |            |           |  |  |  |
| Real/Personal Property         | 67,879,865 | 67,915,576 | 35,711    |  |  |  |
| MVT                            | 5,101,560  | 6,094,192  | 992,632   |  |  |  |
| Total                          | 72,981,425 | 74,009,767 | 1,028,342 |  |  |  |

The recommendation is the revenue neutral tax rate, excluding the growth factor.



#### Schools Tax Rate

| Revenue Neutral Tax Rate Calculation - Schools |    |                |  |  |
|--|----|----------------|--|--|
| (1) 2014 Tax Levy                              | \$ | 20,950,609,921 |  |  |
| (2) FY 2015 Tax Rate                           |    | 0.4550         |  |  |
| (3) Tax Revenue Yield                          | \$ | 95,325,275     |  |  |
| (4) 2015 Tax Levy                              | \$ | 19,983,124,713 |  |  |
| (5) New Tax Rate Before Growth                 |    | 0.4770         |  |  |
| (6) Growth Factor                              |    | 1.4%           |  |  |
| (7) Revenue Neutral Tax Rate                   |    | 0.4837         |  |  |

| Legislation Comparison    |                |  |  |  |
|---------------------------|----------------|--|--|--|
| FY 2016 Est. Current Exp. | \$ 89,658,562  |  |  |  |
| FY 2016 Capital           | 19,786,024     |  |  |  |
| Total Funding Needed      | \$ 109,444,586 |  |  |  |
| Use of Smoothing Reserve  | (1,746,998)    |  |  |  |
| Tax Funding Needed        | \$107,697,588  |  |  |  |
| Tax Rate Needed           | 0.4674         |  |  |  |



# Projected FY 2016 Tax Rates

| Tax Purpose                   | Rate Per<br>\$100 of Value |
|-------------------------------|----------------------------|
| General County Operations Tax | 0.3145                     |
| School's Tax                  | 0.4675                     |
| Countywide Fire Tax           | 0.0440                     |



# Sample Impacts

| Resident Comparison           |    | 2014    | 2015    | Change  |
|-------------------------------|----|---------|---------|---------|
| Resident #1 - Fire Fee - Bake | rs |         |         |         |
| Home Value                    | \$ | 204,160 | 199,297 | (4,863) |
| Motor Vehicles                |    | 9,600   | 9,120   | (480)   |
| Total Value                   | \$ | 213,760 | 208,417 | (5,343) |
| Tax Bill                      |    |         |         |         |
| County Tax                    | \$ | 655     | 655     | 1       |
| Schools Tax                   |    | 999     | 974     | (25)    |
| Fire Fee to Tax               |    | 89.57   | 92      | 2       |
| Total Impact Comparison       | \$ | 1,744   | 1,721   | (22)    |
| ·                             |    |         |         | -       |
| Resident #2 - Stallings VFD   |    |         |         |         |
| Home Value                    | \$ | 195,934 | 195,056 | (878)   |
| Motor Vehicles                |    | 13,500  | 12,825  | (675)   |
| Total Value                   | \$ | 209,434 | 207,881 | (1,553) |
| Tax Bill                      |    |         |         | -       |
| County Tax                    | \$ | 642     | 654     | 12      |
| Schools Tax                   |    | 979     | 972     | (7)     |
| Fire Tax                      |    | 101     | 95      | (6)     |
| Total Impact Comparison       | \$ | 1,722   | 1,721   | (1)     |



# Sample Impacts

| Resident Comparison                  |    | 2014    | 2015    | Change   |  |  |  |
|--------------------------------------|----|---------|---------|----------|--|--|--|
| Resident #3 - in Mineral Springs VFD |    |         |         |          |  |  |  |
| Home Value                           | \$ | 244,714 | 220,423 | (24,291) |  |  |  |
| Motor Vehicles                       | 1  | 20,000  | 19,000  | (1,000)  |  |  |  |
| Total Value                          | \$ | 264,714 | 239,423 | (25,291) |  |  |  |
| Tax Bill                             |    |         |         |          |  |  |  |
| County Tax                           | \$ | 811     | 753     | (58)     |  |  |  |
| Schools Tax                          |    | 1,237   | 1,119   | (118)    |  |  |  |
| Fire Tax                             |    | 128     | 105     | (23)     |  |  |  |
| Total Impact Comparison              | \$ | 2,176   | 1,977   | (199)    |  |  |  |
|                                      |    |         |         |          |  |  |  |
| Resident #4 - Wesley Chapel VFD      |    |         |         |          |  |  |  |
| Home Value                           | \$ | 396,330 | 380,172 | (16,157) |  |  |  |
| Motor Vehicles                       |    | 32,000  | 30,400  | (1,600)  |  |  |  |
| Total Value                          | \$ | 428,330 | 410,572 | (17,757) |  |  |  |
| Tax Bill                             |    |         |         |          |  |  |  |
| County Tax                           | \$ | 1,312   | 1,291   | (21)     |  |  |  |
| Schools Tax                          |    | 2,002   | 1,919   | (83)     |  |  |  |
| Fire Tax                             |    | 120     | 181     | 60       |  |  |  |
| Total Impact Comparison              | \$ | 3,435   | 3,391   | (44)     |  |  |  |



# Sample Impacts

| Resident Comparison          |     | 2014     | 2015    | Change   |
|------------------------------|-----|----------|---------|----------|
| Resident #5 - New Salem Fire | Fee | <b>)</b> |         |          |
| Home Value                   | \$  | 203,210  | 172,402 | (30,808) |
| Motor Vehicles               |     | 15,500   | 14,725  | (775)    |
| Total Value                  | \$  | 218,710  | 187,127 | (31,583) |
| Tax Bill                     |     |          |         |          |
| County Tax                   | \$  | 670      | 589     | (82)     |
| Schools Tax                  |     | 1,022    | 875     | (148)    |
| Fire Fee to Tax              |     | 100      | 82      | (18)     |
| Total Impact Comparison      | \$  | 1,792    | 1,545   | (247)    |
|                              |     |          |         |          |
| Resident #6 - Hemby Bridge   | /FD |          |         |          |
| Home Value                   | \$  | 206,214  | 207,062 | 849      |
| Motor Vehicles               |     | 15,500   | 14,725  | (775)    |
| Total Value                  | \$  | 221,714  | 221,787 | 74       |
| Tax Bill                     |     |          |         |          |
| County Tax                   | \$  | 679      | 698     | 18       |
| Schools Tax                  |     | 1,036    | 1,037   | 0        |
| Fire Fee to Tax              |     | 117      | 131     | 14       |
| Total Impact Comparison      | \$  | 1,832    | 1,865   | 33       |



#### Recommendation

- 1. County Operations Tax Rate of .3145 per \$100 of Assessed Value.
- 2. School's Tax Rate of .4674 per \$100 of Assessed Value.
- 3. Countywide Fire Tax Rate of .0440 per \$100 of Assessed Value.

Expenditure discussion of VFD's to be held during the April 20, 2015 Work Session.



Read the Focus Area Working Papers at www.unioncountync.gov

