Union County Government EST. 1842





Popular Annual Financial Report

For the Fiscal Year Ended June 30, 2018 Union County, North Carolina



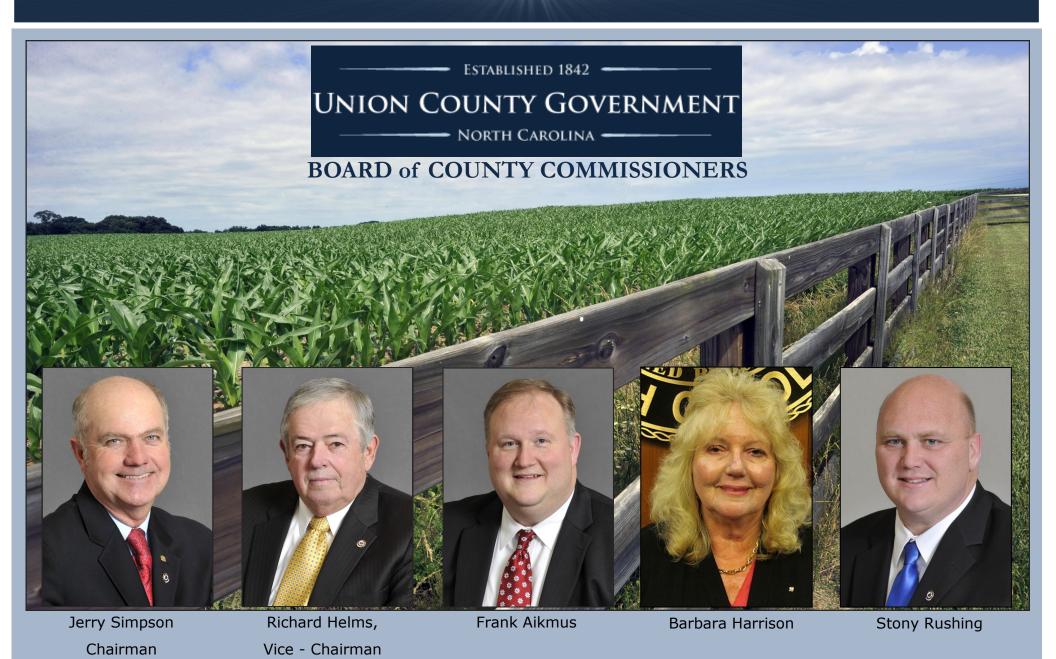






2018 Popular Annual Financial Report

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Letter from the County Manager Cindy Coto



On behalf of the Board of County Commissioners and the Management of Union County, I am proud to present the County's Popular Annual Financial Report (PAFR). Provided in this report are the financial highlights from the fiscal year ended June 30, 2018.

The Comprehensive Annual Financial Report (CAFR) provides significant financial detail; however, unless you have an accounting background, the information found in this report may seem overwhelming. In a continuing effort to provide transparency, the county has compiled the pertinent financial information into a user friendly document. This report is not intended to be comprehensive, but provides users with a clear picture of the County's general financial condition.

We welcome your comments, questions, and concerns; and we appreciate your interest in the County and its financial information.

Sincerely,

Cynthia A. Coto

Union County Manager



Established in 1842, Union County was formed by combining portions of Anson County and Mecklenburg County. Its name was a compromise between Whigs, who wanted to name the new county for Henry Clay, and Democrats, who wanted to name it for Andrew Jackson. Situated in the south central Piedmont area of North Carolina, Union County is approximately 643 square miles of land south-east of Charlotte.

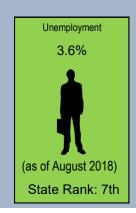


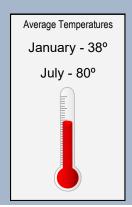










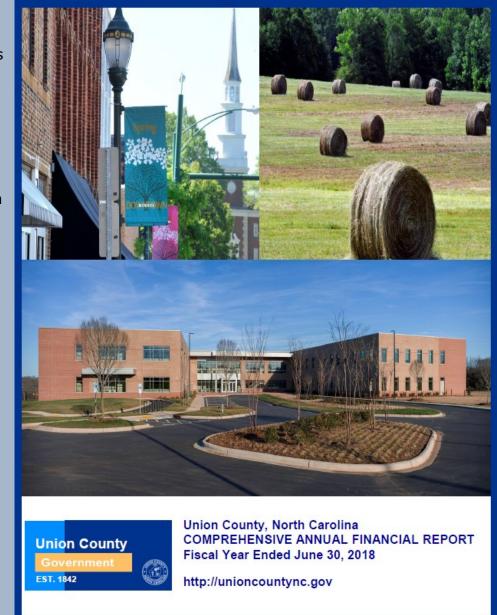


About the PAFR

As part of its continuing efforts to improve governmental transparency, the County publishes the PAFR as a supplement to the CAFR. This document provides an overview of government, the service areas, your elected officials, and provide an easy to read overview of the County's overall fiscal health.

We hope you find the PAFR to be concise, informative and easy to read. As you review this document, we encourage you to share your thoughts with us, as we value your input and comments. The FY 2018 Comprehensive Annual Financial Report (CAFR) can be found on the Union County, NC Finance Website by clicking here.

If you have interest in our previous financial documents (monthly reports, annual budgets, annual audits or other information), please visit us at the Finance Division Website.



Overview

Union County's financial cycle begins July 1st and ends on June 30th, during which we perform two major processes - Annual Audit and the Annual Operating and Capital Budget process. The diagram below shows our Plan of Work Model. As the flow chart indicates, the Manager's Plan of Work is the starting place for the annual cycle, establishing the foundation and priorities for the budget process and providing measureable and tangible goals.

The Plan of Work is built on the concept of establishing objectives, determining deliverables, reporting and feedback, adjusting the de-

liverables, and ultimately celebrating successes. The Plan of Work is revisited every year through the budget process, evaluated, and adjusted.

Our end of year financial statements are audited by an independent external auditing firm (Cherry Bekaert LLP), and we have received an unmodified or clean audit opinion.

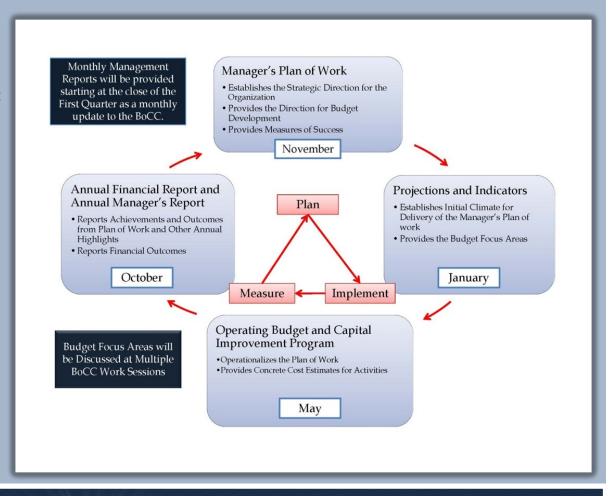
Contact:

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Executive Director of Administrative Services/ CFO

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FY 2017 Financial Award

The Government Finance Officers Association (GFOA) of the United States and Canada has given it's Award for Outstanding Achievement in Popular Annual Financial Reporting (PAFR) to Union County for the fiscal year ended June 30, 2017. This Award for Outstanding Achievement in Popular Annual Financial Reporting is a prestigious national award recognizing conformance with the highest standards for preparation of state and local government popular reports.

In order to receive an Award for Outstanding Achievement in Popular Annual Financial Reporting, a government unit must publish a Popular Annual Financial Report, whose contents conform to program standards of creativity, presentation, understandability and reader appeal.

An Award for Outstanding Achievement in Popular Annual Financial Reporting is valid for a period of one year only. We believe our current report continues to conform to the Popular Annual Financial Reporting requirements, and we are submitting it to the GFOA.



Government Finance Officers Association

Award for
Outstanding
Achievement in
Popular Annual
Financial Reporting

Presented to

Union County North Carolina

For its Annual
Financial Report
for the Fiscal Year Ended

June 30, 2017

Christopher P. Morrill

County Services by Service Area and Division

Service Area

Division Administrative Services Finance Information Technology Procurement Budget Board of Elections Community Services Cooperative Extension Library Soil & Water Conservation Parks & Recreation **Emergency Services** 911 Communications Emergency Management Emergency Medical Services Fire Marshal's Office Volunteer Fire Departments (Funding Only) General County Administration Board of County Commissioners Central Administraton Human Resources Legal Tax Administration Growth Management Building Code Enforcement Planning Stormwater Human Services Social Services Public Health Transportation and Nutrition Veterans Services Outside Agencies and Community Partners (Funding Only) Public Works Water & Sewer Facilities Management Solid Waste Register of Deeds Union County Sheriff's Office Union County Public Schools (Funding Only)

Primary Employers:

Company Name	Industry	Employment Range
Union County Schools	Education & Health Services	1,000+
Tyson Farms Inc.	Manufacturing	1,000+
TDY Industries LLC	Manufact uring	1,000+
County of Union	Public Administration	1,000+
Harris Teeter Inc. (Kroger)	Trade, Transportation & Utilities	1,000+
Wal-Mart Associates Inc.	Trade, Transportation & Utilities	500-999
Pilgrims Pride Corporation	Manufact uring	500-999
City of Monroe	Public Administration	500-999
Food Lion	Trade, Transportation & Utilities	500-999
Carolina Health Care System	Education & Health Services	500-999

Largest Taxpayers:

Name	Type of Business	Percentage of Total Assessed Valuation
Union Electric Membership Corp.	Utility	0.56%
Allegheny Technologies (Allvac)	Metals	0.54%
Duke Power Company	Utility	0.43%
Charlotte Pipe & Foundry Co.	Plastics	0.36%
Piedmont Natural Gas Co.	Gas	0.25%
ATI Powder Metals LLC	Metals	0.20%
Glenmark Pharmaceuticals Inc	Manufacturing	0.18%
AEP Industries Inc.	Manufacturer	0.17%
AMH NC Properties	Real Estate	0.16%
TDY Industries, Inc.	Manufacturing	0.15%
Total assessed valuation % of top 10		<u>3.00%</u>

Fiscal Sustainability - Keeping Union County's Fiscal House in Order

How would you know if the County's finances were in good shape? Considering the economic pitfalls that impacted the housing industry and the County's dependence on ad valorem taxes, what is the measure of performance among municipal government? Below are the performance measurement tools Union County uses to gauge our annual results.

Municipal Credit Rating

Similar to a personal credit score, the County has engaged three independent rating agencies to monitor the County's finances. A municipal credit rating has a direct impact on the County's ability to successfully attract investors, and more importantly achieve the lowest interest rate possible.

Debt

The Board of County Commissioners has identified Fiscal Sustainability in their Plan of Work for the past three years, and with good reason. Union County's residential growth imposed significant pressure on the budget during the prior decade, requiring additional taxes to pay for debt service associated with new schools. There are limits and like most households, counties do not have the ability to cash fund significant investments, so funds are raised through debt issuance.

Budget

"There is no dignity quite so impressive, and no one independence quite so important, as living within your means" - Calvin Coolidge. The installation of a modified zero-based budget requires a ground up cost approach, and NC General Statutes require a balanced budget. The County's historical performance versus budget has been sound and often better than projection.

Fund Balance

If there is one thing history has taught us, it is to always expect the unexpected. Counties prepare for the unplanned by having savings in the form of fund balance. The Board of County Commissioner's Fund Balance Policy establishes a bench mark of 20% of expenditures. The benchmark level will ensure the County's ability to operate during natural disasters as experienced during Hurricane Hugo, or more recently Hurricane Matthew.

Financial Planning

Understanding the long term needs and obligations is paramount to planning for their impacts. Whether accounting for retirement funding, healthcare, or building maintenance, it is important to save today for tomorrow's needs.

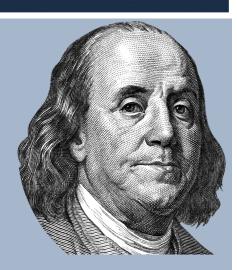


Financial Stability and Progress

The County is a mutual asset of all 231,366 residents for the purpose of providing services to the collective whole. The services provided by the County include, but are not limited to, law enforcement and fire protection, water and sewer, health, human and social services, transportation, waste disposal, and funding for education.

Credit Rating

The County is proud of the Aaa/AA+/AAA credit ratings, which signify the highest and second highest rating possible in the municipal rating scale. The County rating has never been downgraded, which is a testament to the continued financial stability. Moody's and Fitch both <u>upgraded</u> the County to AAA/Aaa in November 2015 from Aa1/AA+.



Debt

Between 2000 and 2009 the County issued \$121.40 million in installment debt and \$446.86 million in General Obligation Bonds. At the close of FY 2007, general fund debt obligations totaled \$620 million, or \$3,663 per capita. Today, as a result of proactive debt management, advanced refunding opportunities, and better financial options, the County has \$354.8 million in general fund debt outstanding.

Budget

The County is mandated by North Carolina General Statute to provide and pass a balanced budget. The budget provides guidance to the County to make sure the spending is in line with its revenues. Historically, the County has posted above average revenues, and trimmed expenditures throughout the budget year. The County's revenues have exceeded expenditures (not inclusive of transfers) in 18 of the past 20 fiscal years.

Fund Balance

The Board of County Commissioners has passed robust policies outlining the appropriate reserve levels the County is expected to maintain. Historically this percentage was set at 16% of General Fund expenditures. However, in 2014, the BoCC strengthened this position to 20% of the total General Fund's and Schools Budgetary Fund's budgeted expenditures.

Financial Planning

The County utilizes historical budget analysis, revenue projections, long range growth models and the Capital Improvement Program to determine future needs, timing, and acquisition of assets. The County also uses outside actuarial sources for calculations of OPEB, health care and pension obligations in order to proactively fund for future costs on a pro-rata basis.

Government-wide Statements

The government wide financial statement is a review of the financial standing of Union County, and provides year over year change in net position. They are broken down into two distinct categories; governmental activities and business activities. The County's government wide financial statements are prepared on an accrual basis of accounting. Additional information can be found on page C-3 of the FY 2018 Comprehensive Annual Financial Report.

To the right is the Statement of Net Position. It demonstrates the assets and liabilities that are owned and owed by the County, in addition to producing a net position for each category.

For Union County you will notice the assets in the governmental activities are outweighed by the liabilities, yielding a negative net position. This is the result of assets financed by the County, and conveyed to other entities. In the case of Union County, that is primarily the Union County Public School District.

During the previous 7 years the County has financed **\$358 million** in schools, and while the County continues to carry the debt, the assets (namely the buildings) have been conveyed to the District creating a liability without a matching asset.

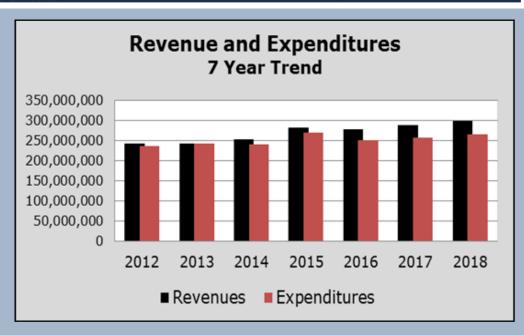
Net Position (in millions)						
	Governmen	tal Activities	Business Ty	pe Activities	To	otal
	2018	2017	2018	2017	2018	2017
Current Assets	\$196.0	\$141.1	\$122.8	\$76.2	\$318.8	\$217.3
Non current Assets (inclusive						
of Capital Assets)	142.2	130.9	342.5	316.3	484.7	447.2
Total Assets	338.2	272.0	465.3	392.5	803.5	664.5
Deferred Outflows of	27.3	22 5	4 5	. 0	21.0	20.2
Resources		33.5	4.5	5.8	31.8	39.3
Current Liabilities	58.5	52.8	16.5	15.2	75.0	68.0
Non Current Liabilities	86.4	40.5	18.1	12.6	104.5	53.1
Non Current Long Term debt	338.3	322.8	123.2	64.8	461.5	387.6
Total Liabilities	483.2	416.1	157.8	92.6	641.0	508.7
Deferred Inflows of	13.3	6.5	1.3	0.3	14.6	6.7
Resources		0.5			14.0	0.7
Net Position						
Net Investment in Capital						
Assets	86.5	72.4	182.8	205.9	269.3	278.3
Restricted	101.5	52.6	18.2	0.9	119.8	53.6
Unrestricted	(319.1)	(242.1)	109.7	98.6	(209.4)	(143.5)
Total Net Position	(\$131.0)	(\$117.1)	\$310.7	\$305.4	\$179.7	\$188.4
*Amounts herein may not total	*Amounts herein may not total as a result of rounding					

During FY 2018, net position for governmental activities decreased by \$13.9 million, to reach an ending negative balance of \$131 million. This decrease is primarily due to outstanding debt related to the school and community college. The county also began reporting OPEB liability which is required by GASB Statement 75.

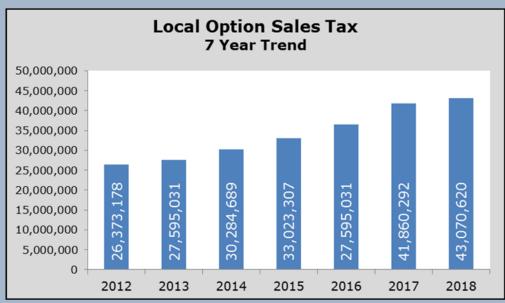
Total Government Funds Revenues and Expenditures - Hitting our Targets & Trends

The County has successfully controlled expenditures and conservatively budgeted revenues in order to maintain ample reserves in the recent past. As a result of these efforts the County's stability has improved. In the graph to the right you can see the County has stayed "in the black", meaning revenues in excess of expenditures.

Union County has continually controlled expenses even in the face of significant decreases in certain revenue types, which is a testament to the skilled budgeting performed by the County. Although the County had experienced significant declines in local option sales tax revenue in the years prior to FY 2012, it has steadily been on the rise since. It has rebounded by \$16.7MM since FY 2012.







General Fund

The General Fund is the County's primary operating fund. It accounts for all financial resources of the general government, with the exception of those required to be accounted for in different funds, such as business type activities.

The lead source of revenues are ad valorem taxes, followed by local option sales tax. Since the economic downturn in 2009, the County has begun to experience growth of the local option sales tax, which grew approximately \$1.2 million from the prior (2017) fiscal year.

Despite seeing a decrease in sales, service, permits and fees, all other revenues and investment earnings increased by \$1.6 million.

In addition to being the largest source of revenues in the County, ad valorem taxes are essentially the only revenue source the County has the ability to increase, through the setting of the tax rates. Local option sales tax and the rest of the revenues are essentially based on the market, residential growth, and usage. As a result the County has little flexibility to increase revenues throughout the year.

The change in expenditures by function also had some increases. Public Safety had the largest increase of 5.8 million, which is an increase of 12.5% from FY 17. There were additions to staffing for Law Enforcement and Communications to help meet the needs of the County.

Revenues, Expenditures and Changes in Fund Balance (in millions)

	General Fund	
<u>Revenues</u>	2018	2017
Ad valorem taxes	\$199.8	\$190.0
Local option sales tax	43.1	41.9
Sales, services, permits and fees	8.1	9.2
Other	47.1	46.4
Investment earnings	1.3	0.4
Total Revenues	299.4	287.9
<u>Expenditures</u>		
General Government	13.3	12.9
Public Safety	52.4	46.6
Economic and Physical Development	3.2	2.7
Human Services	42.8	43.9
Cultural and Recereational	7.6	6.9
Education	99.7	97.2
Debt service	45.6	45.9
Non-Departmental	0.1	0.2
Total Expenditures	264.7	256.3
Excess of revenues over		
expenditures before transfers	34.7	31.6
Other funding sources	(22.6)	(23.3)
Increase in fund balance	12.1	8.3
Fund Balance-Beginning of Year	100.8	92.5
Fund Balance-End of Year		

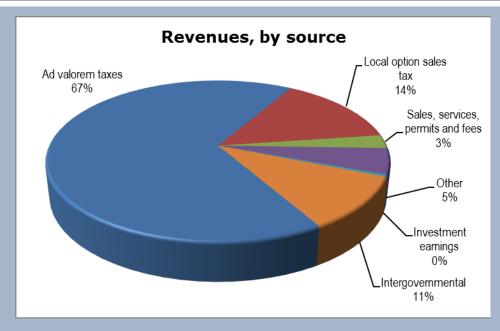
General Fund - Where it comes from & where it goes

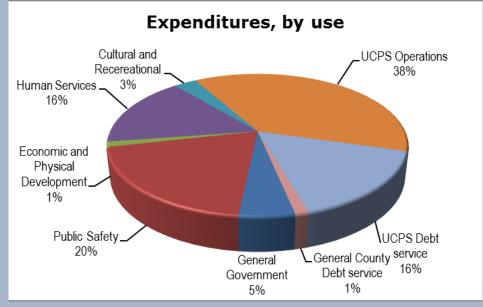
Like the majority of North Carolina counties, Union County relies heavily on ad valorem taxes, that is the taxes collected by the County on physical and personal property, based on it's valuation. In FY 2018, ad valorem tax accounted for 67% of all revenues collected by the General Fund. The next largest single revenue source was Local Option Sales Tax, which brought in just over 14% of all revenues last year.

On the expenditure side, we have broken out the uses in a broad spectrum. Educational funding continues to be the greatest use of funds within the County. With roughly 41,500 students, or nearly one in every five residents of the County attending primary school and South Piedmont Community College, education continues to drive expenditures.

The dramatic population growth, combined with the number of students mentioned above, required a level of capital funding that could only be accomplished through debt funding. Today, (combined) debt service remains the third largest expenditure of the county, at 17%.

Public Safety and Human Services both require significant funding for the services they provide. Law enforcement, fire and EMS remain diligent and waiting for the call of need, using funding for new equipment, training, and better apparatus.





A Review of the County's Debt

Outstanding Principal (in millions)

outstanding Trincipal (in minions)						
	Governmental Activities		Business-Typ	e Activities	Tota	als
	2018	2017	2018	2017	2018	2017
General Obligation Bonds	\$296.7	\$273.6	\$0.0	\$0.0	\$296.7	\$273.6
Installment Financing	58.2	64.5	0.0	0.0	58.2	64.5

0.0

0.0

\$338.1

113.1

\$120.6

7.5

56.6

\$64.8

8.3

113.1

\$475.5

7.5

56.6

\$402.9

8.3

0.0

0.0

\$354.9

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Outstanding Debt

Revenue Bonds

Other

The County has issued debt for a variety of projects, and have used multiple types of debt to fulfill capital needs over the previous years.

Capital projects that were completed with debt proceeds include, but are not limited to: Schools, Libraries, Parks, Agriculture and Conference Facility, Water and Sewer Infrastructure, Jail, Public Safety, Emergency Communications equipment and Court Facilities.



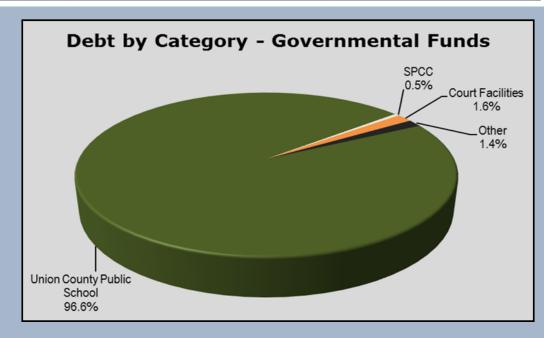
General Fund Debt

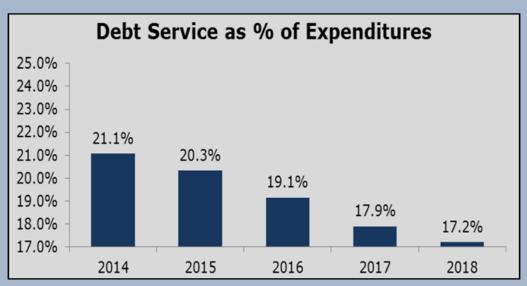
Outstanding General Fund Debt by Use

The pie graph is a breakdown of debt which shows the current percentage balances by use. The County issued school debt in in 2018 and it still remains >96.6% of the County's outstanding Government Fund debt portfolio. This is a combined result of the tenure of the debt, and that the majority of the school debt was issued in the previous 13 years.

Rating	<u>Agency</u>	<u>Since</u>
Aaa	Moody's Investors Services	FY 2016
AA+	Standard and Poor's	FY 2015
AAA	Fitch Ratings	FY 2016

Debt Service is viewed as a necessary requirement among municipal governments. This is a result of few municipalities having the ability to cash fund large projects. The rating agencies understand this, but discount a rating if the debt service as a percentage of expenditures becomes too high. Union County has been actively working to mitigate debt service, saving residents funds and working toward reducing the debt. Debt as a percentage of expenditures continues to decline from the peak in 2010 of 24% and has declined by 3.9% over the last 5 years.





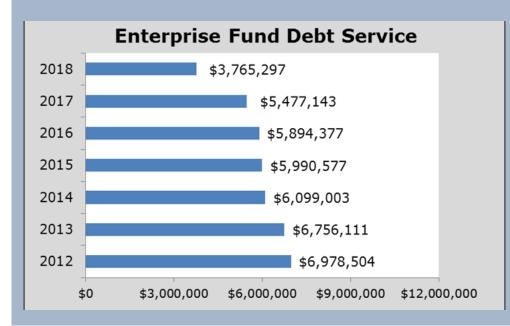
Enterprise Debt

The County has issued Combined Enterprise System debt for Water and Sewer capital improvements at various times throughout the past fiscal years.

The Enterprise System has four revenue bonds, and one Clean Water Revolving Loans from North Carolina Department of Environmental Natural Resources (NC DENR).

The debt issued has benefitted the County by providing capital funding for projects such as:

- Catawba River Water Treatment Plant
- 12 Mile Waste Water Treatment Plant
- Water pressure, distribution and collection systems
- Crooked Creek Headworks Improvements





	Enterprise System Bond Ratings				
Rating Agency Since					
Aa1	Moody's Investors Services	FY 2016			
AA+	Standard and Poor's	FY 2016			
AA	Fitch Ratings	FY 2016			

Enterprise Revenues and Expenses

The Enterprise System increased revenues by approximately \$2.2 million over FY 2017, this includes revenue of 45.4 million from Water And Sewer operations and 5.4 million from Solid Waste operations. The water and sewer system continues to grow the customer base, both through new development and the short line extension program.



Revenues, Expenses, and Changes in Net Position (in millions)

	-	pe Activities ise Funds
Operating Revenues	2018	2017
Charges for service	\$48.2	\$46.2
Disposal fees	0.5	0.4
Other Operating Revenues	2.1	2.0
Total Revenues	50.8	48.6
Operating Expenses		
Personnel	9.7	8.8
Operating expenses	21.2	19.3
Depreciation	15.0	14.4
Operating leases	0.3	0.3
Landfill closure	0.1	0.0
Total Expenses	46.3	42.8
Operating gain/(loss)	\$4.5	\$5.8
Nonoperating Revenues (Expen	ses)	
Investment earnings	1.2	0.3
Gain on sale of assets	0.1	0.0
Interest/fees on long term debt	(4.8)	(2.0)
Gain (loss) on investment in joint		
venture	(0.3)	(0.3)
	(3.8)	(2.0)
Interfund Transfers Out	(0.3)	(0.4)
Capital contributions	14.1	16.8
Increase in net position	\$14.5	\$20.2
and the second second		

Capital Improvement Program (CIP)

The Adopted FY 2019-2024 Union County Capital Improvement Program (UCCIP) is made up of two specific components and totals \$801.3 million during the six-year plan.

General Capital Program – The General Capital Program provides the six-year capital plan for non-enterprise fund, County projects, including South Piedmont Community College.

Public Works Capital Program – The Public Works Capital Program provides the six-year capital plan for the Water and Wastewater Utility Program.



Major Programs projected for future years in the CIP:

General Capital Program

Jesse Helms Park Development

Emergency Services

Library Building, Expansion and Development

Park Development and Renewal

South Piedmont Community College Expansion

Law Enforcement Facilities Replacement/Expansion

Public Works Capital Program

Twelve Mile Creek WWTP System Improvements

Yadkin Water Supply

Catawba River Water Treatment Plant Improvements

Crooked Creek Basin Improvements

Eastside Wastewater Improvements

West Zone Improvements

Various Rehabilitation and Replacements

762 Zone Improvements

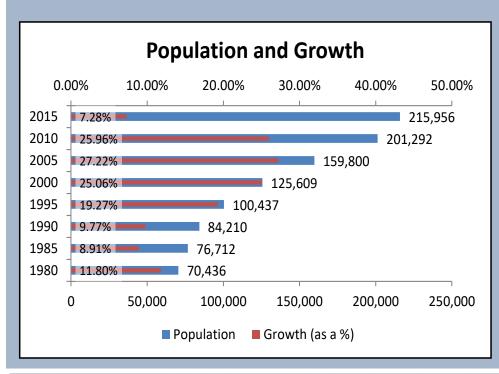
Lower Crooked Creek WRF

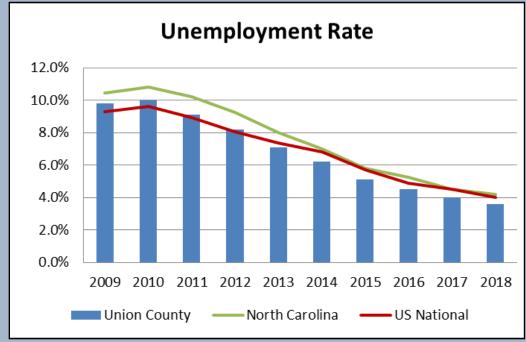
For more information, please see our current CIP.

Employment and Population Demographics

As evidenced by the graphs below, the County has experienced significant growth, and has been affected by the economic shift over the past decade. The County has, historically fared well, yielding lower than State and National unemployment averages during stable economic times. During times of increased economic tension, the County has experienced faster than average unemployment changes, yet has also adapted quicker as jobs became available again.

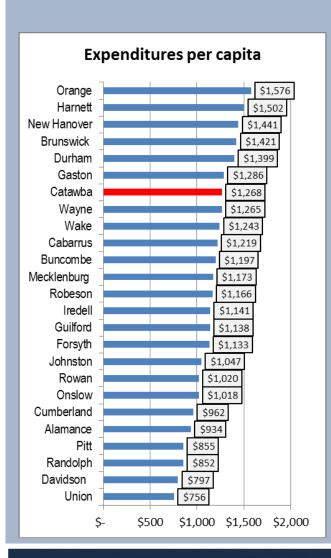
The 60% increase in population yielded growing pains in the early 2000's, yet the County has adjusted, building necessary infrastructure. The County just ended the slowest 5 year growth cycle since the 1970's, and benefitted from the slowdown. The slowdown allowed the County to better cope with the needs of the residents, focus on demand indexing, and a slowdown in capital needs projects, which ultimately led to the upgrades from Standard and Poor's in June 2015, Moody's in November 2016, and Fitch in November 2016.

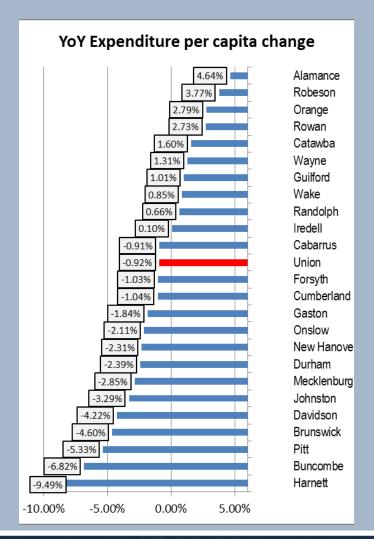


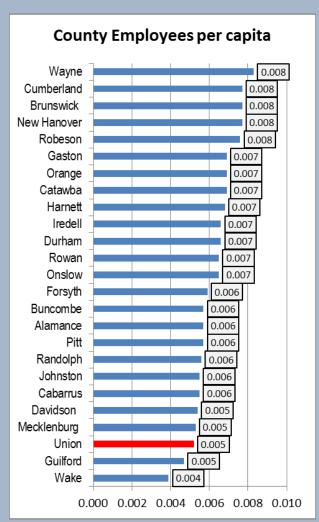


Comparison with other Counties

While year over year comparison can provide good indicators of financial health, it is also helpful to see how our County ranks as compared to other similar sized entities. Below are charts that show where Union County falls in these comparisons:







Governmental Accounting Terms

Accrual basis of accounting is the method of accounting that recognizes the financial effect of transactions, events when they are incurred rather than at the time when cash is received or disbursed.

Assets are resources with present service capacity that the County controls. For example, cash from taxes paid by citizens is an asset that can be put to use to provide public safety.

Capital assets are tangible or intangible nonfinancial assets that have an initial useful life of more than one year and are used in providing services for the County and its residents.

Change in net position represents the increase or decrease in net position over the previous year.

Current assets include cash or near cash items that can be used to liquidate liabilities due within a year.

Deferred inflows of resources is an acquisition of net position (inflow of resources during the year) by the County that is applicable to a future reporting period.

Deferred outflows of resources is a consumption of net position by the County (outflow of resources during the year) that is applicable to a future reporting period.

Fund balance denotes the difference between fund assets, deferred outflows of resources, liabilities, and deferred inflows of resources in governmental funds balance sheets.

Government-wide reporting provides an aggregate view of the County's financial activities by consolidating both the governmental and business type activities using the accrual basis of accounting.

Liabilities are present obligations of the County to sacrifice resources that it has little or no discretion to avoid, such as, the amounts the County owes to suppliers and creditors.

Long-term liabilities include items such as bonds, loans, compensated absences, pension liabilities and other County obligations, typically due beyond the current reporting period.

Modified accrual basis of accounting is the method of accounting used in governmental funds where revenues are not recognized until they are both measurable and available. Expenditures are recognized in the period when the liability is liquidated rather than incurred.

Net investment in capital assets is the portion of net position that represents the County's equity interest in its capital assets (capital assets less the amount of debt used to acquire them).

Net position is the residual of all other financial statement elements in accrual basis statement of net position: the difference between assets, deferred outflows of resources, liabilities, and deferred inflows of resources.

Restricted net position is the portion of net position subject to external restrictions (e.g. state law, bond covenants, etc.).

Statement of activities reports both governmental and business -type activities using the accrual basis of accounting showing the County's total expenses and the extent of funding from program revenues and general revenues.

Unrestricted net position is the portion of net position not tied to capital assets or subject to legal restrictions, hence, available to be programmed for services.

Year over year (YoY) is a method of evaluating two or more measured events to compare the results at one time period with those of a comparable time period on an annualized basis. YoY performance is frequently used by investors seeking gauge whether a company's financial performance is improving or worsening.

Going Forward ...

While the financial results for the year ended June 30, 2018 were positive, it is anticipated that in the future the County will continue to experience growth in population resulting in increased demand for public services, such as law enforcement, education, and utilities. The financial management of the County will continue to focus on five key components.

- <u>Fiscal Sustainability</u> Finding long-term sustainable solutions for the changing needs of the community while making sound financial decisions is a theme that you will find interwoven throughout the adopted operating and capital budget. Whether through consolidation of services, reorganization, or the investment in infrastructure, the long-term sustainability of each decision point will be analyzed.
- <u>Transparency</u> Transparency is a core value of Union County and the County strives to partner with our residents throughout the budget and financial reporting process. Additionally, staff works to develop documents and information for public consumption that are meaningful and easily understood.
- Stewardship Maintaining the assets and resources the residents have entrusted to the County.
- <u>Responsiveness</u> The County is experiencing dynamic service demands. While some services are declining, others are increasing. The County will continue to adapt the County's service offerings to address the changing needs of the residents while continuing to reflect organizational responsiveness.
- <u>Balance</u> Financial balance and balanced service provision to all residents.

Through these five components, the County can ensure sound financial management and budgetary practices as well as continued financial stability.



Union County, North Carolina Vision Statement:

Through continuity of leadership and direction, and built upon consensus of the community, we identify and implement strategies, programs, and services necessary to promote and sustain the quality of life and lifestyles unique to Union County.



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