

Citizen's Annual Financial Report

For the Fiscal Year Ended June 30, 2016

Union County, North Carolina



About the cover: This year's cover is a tribute to the evolution of Union County's community. Monroe is the County seat, and until 2012 was the largest City and population in the County. The down-
town is diverse with the classical gridded streets, eateries, railroad hub and was built around the Historical Courthouse, one of the oldest buildings in the County.
The County has continued to evolve and become widely diverse, with the western region of the County commercialized and home to numerous residential housing communities. Monroe offers a historic downtown with the greatest diversity of commercial offerings, and is the geographic center of the County. The east side continues to offer the only university within the County, and is otherwise rural with a number of farms.
Cover assembled and exhibited by Christopher Alexander, Union County Administrative Services/ Finance Division.
Photo of Downtown Monroe provided by 2015 UCPS graduate Alex Keth of Marvin, NC .

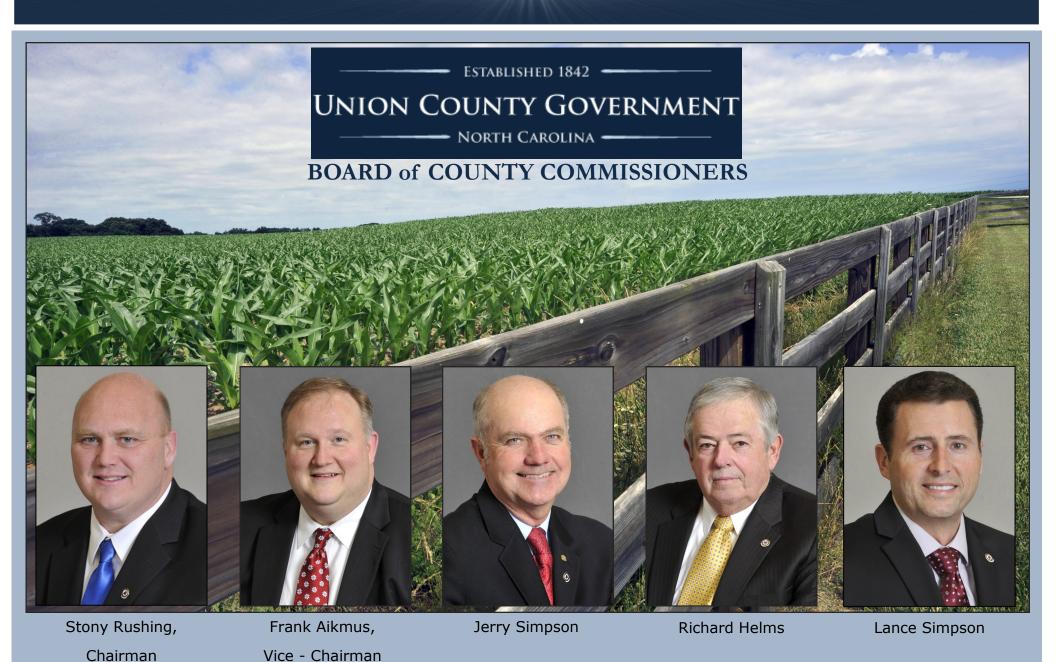






2016 Citizen's Annual Financial Report

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FY 2016 Citizen's Annual Financial Report



Letter from the County Manager Cindy Coto



I am proud, on behalf of the Board of County Commissioners and the Management of Union County to present the County's Popular Annual Financial Report (PAFR). Provided in this report are the financial highlights from the fiscal year ended June 30, 2016.

The County provides significant financial detail through the Comprehensive Annual Financial Report (CAFR). For those without an accounting background, the CAFR can be daunting. In a continuing effort to provide transparency to the residents and general users of this information, the County has endeavored to provide the pertinent financial information in an understandable, meaningful way.

The financial statements used in the report are significantly simplified and condensed to reflect the County's government-wide information. The report is designed to provide insight to the residents and the non-traditional users of financial statements. The report is not intended to be comprehensive, but provides a clear picture of the County's general financial condition.

We welcome your comments, questions, and concerns; and we appreciate your interest in the County and its financial information.

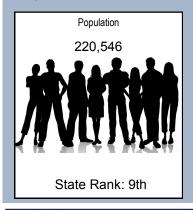
Sincerely,

Cynthia A. Coto

Union County Manager



Established in 1842, Union County was formed from parts of Anson County and Mecklenburg County. Its name was a compromise between Whigs, who wanted to name the new county for Henry Clay, and Democrats, who wanted to name it for Andrew Jackson. Situated in the south central Piedmont area of North Carolina, Union County is approximately 643 square miles of land south-east of Charlotte.

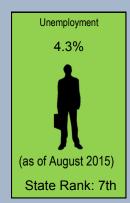


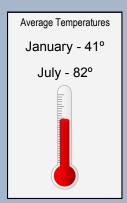












About the PAFR

As part of its continuing efforts to improve governmental transparency, the County publishes the PAFR as a supplement to the CAFR and to provide an overview of government, the service areas, your elected officials, and provide an easy to read overview of the County's overall fiscal health.

We hope you find the PAFR to be concise, informative and easy to read. As you review this document, we encourage you to share your thoughts with us, and we value your input and comments. The FY 2016 Comprehensive Annual Financial Report (CAFR) can be found on the Union County, NC Finance Website by clicking here.

If you have interest in our previous financial documents (monthly reports, annual budgets, annual audits or other information), please visit us at the <u>Finance Division Website</u>.

Union County, North Carolina

COMPREHENSIVE ANNUAL FINANCIAL REPORT

Fiscal Year Ended June 30, 2016



http://unioncountync.gov

Overview

Union County's financial cycle begins July 1st and ends on June 30th, during which we have two major processes - Annual Audit and the Annual Operating and Capital Budget process. The diagram below shows our plan of work model. As the flow chart indicates, the Manager's Plan of Work is the starting place for the annual cycle, establishing the foundation and priorities for the budget process and providing measureable and tangible goals.

The plan of work is built on the concept of establishing objectives, determining deliverables, reporting and feedback, adjusting the de-

liverables, and ultimately celebrating successes. The plan of work is revisited every year through the budget process, evaluated, and adjusted.

Our end of year financial statements are audited by an independent external auditing firm (Cherry Bekaert LLP), and have received an unmodified or clean audit opinion.

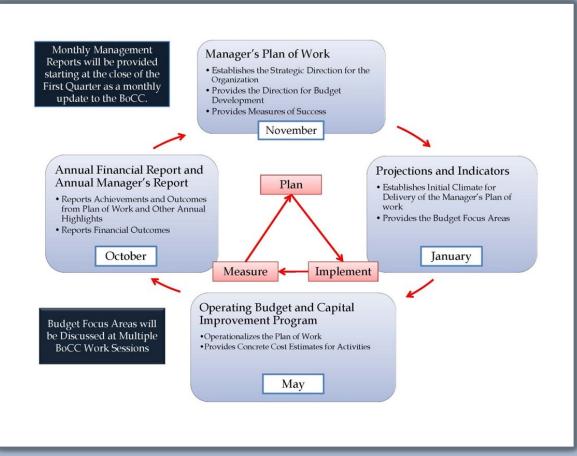
Contact:

<u>Jeffrey Yates</u>

Executive Director of Administrative Services/ CFO

500 N. Main Street, Suite 700 Monroe, NC 28112 704.283.3813





FY 2015 Financial Award

The Government Finance Officers Association (GFOA) of the United States and Canada has given it's Award for Outstanding Achievement in Popular Annual Financial Reporting (PAFR) to Union County for the fiscal year ended June 30, 2015. This Award for Outstanding Achievement in Popular Annual Financial Reporting is a prestigious national award recognizing conformance with the highest standards for preparation of state and local government popular reports.

In order to receive an Award for Outstanding Achievement in Popular Annual Financial Reporting, a government unit must publish a Popular Annual Financial Report, whose contents conform to program standards of creativity, presentation, understandability and reader appeal.

An Award for Outstanding Achievement in Popular Annual Financial Reporting is valid for a period of one year only. We believe our current report continues to conform to the Popular Annual Financial Reporting requirements, and we are submitting it to the GFOA.



Government Finance Officers Association

Award for
Outstanding
Achievement in
Popular Annual
Financial Reporting

Presented to

Union County North Carolina

For its Annual Financial Report for the Fiscal Year Ended

June 30, 2015

Executive Director/CEO

County Services by Service Area and Division

Service Area	
<u>Division</u>	
Administrative Services	
Finance	Information Technology
Procurement	Budget
Board of Elections	
Community Services	
Cooperative Extension	Library
Parks & Recreation	Soil & Water Conservation
Emergency Services	
911 Communications	Emergency Management
Emergency Medical Services	Fire Marshal's Office
Volunteer Fire Departments (Fur	nding Only)
General County Administration	
Board of County Commissioners	Central Administraton
Human Resources	Legal
Tax Administration	
Growth Management	
Building Code Enforcement	Planning
Human Services	
Public Health	Social Services
Transportation and Nutrition	Veterans Services
Outside Agencies and Community Pa	artners (Funding Only)
Public Works	
Water & Sewer	Solid Waste
Stormwater	Facilities Management
Register of Deeds	
Union County Sheriff's Office	
Union County Public Schools (Fundir	ng Only)

Primary Employers:

Company Name	Industry	Employment Range
Union County Schools	Education & Health Services	1,000+
Charlotte Mecklenburg Hospital	Education & Health Services	1,000+
Tyson Farms Inc.	Manufacturing	1,000+
TDY Industries LLC	Manufacturing	1,000+
County of Union	Public Administration	1,000+
Harris Teeter Inc. (Kroger)	Trade, Transportation & Utilities	500-999
Wal-Mart Associates Inc.	Trade, Transportation & Utilities	500-999
Pilgrims Pride Corporation	Manufacturing	500-999
City of Monroe	Public Administration	500-999
Scott Technologies Inc.	Manufacturing	500-999

Largest Taxpayers:

Name	Type of Business	Percentage of Total Assessed Valuation
Allegheny Technologies (Allvac)	Metals	0.71%
Union Electric Membership Corp.	Utility	0.54%
Duke Power Company	Plastics	0.39%
Charlotte Pipe & Foundry Co.	Utility	0.36%
Piedmont Natural Gas Co.	Utility	0.24%
AEP Industries	Manufacturer	0.18%
Walmart Real Estate Business Trust	Retail	0.17%
Inland American Monroe Poplin	Retail	0.13%
TDY Industries, Inc.	Manufacturer	0.13%
CSX Transportation	Utility	0.12%
Total assessed valuation % of	of top 10 taxpayers	<u>2.97%</u>

Fiscal Sustainability - Keeping Union County's Fiscal House in Order

How would you know if the County's finances were in good shape? Considering the economic pitfalls that impacted the housing industry and the County's dependence on ad valorem taxes, what is the measure of performance among municipal government? Below are the performance measurement tools Union County uses to gauge our annual results.

Municipal Credit Rating

Similar to a personal credit score, the County has engaged three independent rating agencies to monitor the County's finances. A municipal credit rating has a direct impact on the County's ability to successfully attract investors, and more importantly achieve the lowest interest rate possible.

Debt

The Board of County Commissioners has identified Fiscal Sustainability in their Plan of Work for the past two years, and with good reason. Union County's residential growth imposed significant pressure on the budget during the prior decade, requiring additional taxes to pay for debt service associated with new schools. There are limits and like most households, counties do not have the ability to cash fund significant investments, so funds are raised through debt issuance.



Budget

"There is no dignity quite so impressive, and no one independence quite so important, as living within your means" - Calvin Coolidge. The installation of a modified zero-based budget requires a ground up cost approach, and NC General Statutes require a balanced budget. The County's historical performance versus budget has been sound, often better than projection.

Fund Balance

If there is one thing history has taught us, it is to expect the unexpected. Counties prepare for the unplanned by having savings in the form of fund balance. The Board of County Commissioner's Fund Balance Policy establishes a bench mark of 20% of expenditures. The benchmark level will ensure the County's ability to operate during natural disasters as experienced during Hurricane Hugo, or more recently Hurricane Matthew.

Financial Planning

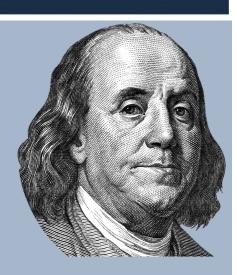
Understanding the long term needs and obligations is paramount to planning for their impacts. Whether accounting for retirement funding, healthcare, or building maintenance, it is important to save today for tomorrow's needs.

Financial Stability and Progress

The County is a mutual asset of all 220,546 residents for the purpose of providing services to the collective whole. The services provided by the County include, but are not limited to, law enforcement and fire protection, water and sewer, health, human and social services, transportation, waste disposal, and funding for education.

Credit Rating

The County is proud of the Aaa/AA+/AAA credit ratings, which signify the highest and second highest rating possible in the municipal rating scale. The County has never been downgraded, a testament to the continued financial stability. Moody's and Fitch both <u>upgraded</u> the County to AAA/Aaa in November 2015 from Aa1/AA+.



Debt

Between 2000 and 2009 the County issued \$121.40 million in installment debt and \$446.86 million in General Obligation Bonds. At the close of FY 2007, general fund debt obligations totaled \$620 million, or \$3,663 per capita. Today, as a result of proactive debt management, advanced refunding opportunities, and better financial options, the County has \$371.3 million in general fund debt outstanding, or \$1,684 per capita.

Budget

The County is mandated by North Carolina General Statute to provide and pass a balanced budget. The budget provides guidance to the County to make sure the spending is in line with its revenues. Historically, the County has posted above average revenues, and trimmed expenditures throughout the budget year. The County's revenues have exceeded expenditures (not inclusive of transfers) in 18 of the past 20 fiscal years.

Fund Balance

The Board of County Commissioners has passed robust policies outlining the appropriate reserve levels the County is expected to maintain. Historically this percentage was set at 16% of General Fund expenditures. However, in 2014, the BoCC strengthened this position to 20% of the total General Fund's and Schools Budgetary Fund's FY 2015 budgeted expenditures.

Financial Planning

The County utilizes historical budget analysis, revenue projections, long range growth models and the Capital Improvement Program to determine future needs, timing, and acquisition of assets. Furthermore, the County uses outside actuarial sources for calculations of OPEB, health care and pension obligations in order to proactively fund for future costs on a pro-rata basis.

Government-wide Statements

The government wide financial statement is a review of the financial standing of Union County, and provides year over year change in net position. They are broken down into two distinct categories; governmental activities and business activities. The County's government wide financial statements are prepared on an accrual basis of accounting. Additional information can be found on page C-3 of the FY 2016 Comprehensive Annual Financial Report.

To the right is the Statement of Net Position. It demonstrates the assets and liabilities that are owned and owed by the County, in addition to producing a net position for each category.

For Union County you will notice the assets in the governmental activities are outweighed by the liabilities, yielding a negative net position. This is the result of assets financed by the County, and conveyed to other entities. In the case of Union County, that is primarily the Union County Public School District.

Net Position (in millions)						
rece i osicion (in minions)	Governmental Activities Business Type Activities		To	Total		
	2016	2015	2016	2015	2016	2015
Current Assets	\$149.6	\$143.9	\$89.8	\$79.6	\$239.4	\$223.5
Non current Assets (inclusive						
of Capital Assets)	114.4	123.7	282.6	256.9	397.0	380.6
Total Assets	264.0	267.6	372.4	336.5	636.4	604.1
Deferred Outflows of						
Resources	26.0	20.5	6.2	6.1	32.2	26.6
Current Liabilities	52.5	53.4	12.2	11.9	64.7	65.3
Non Current Liabilities	29.4	13.8	12.7	9.7	42.1	23.5
Non Current Long Term debt	358.9	393.8	68.3	52.2	427.2	446.0
Total Liabilities	440.8	461.0	93.2	73.8	534.0	534.8
Deferred Inflows of						
Resources	7.8	13.1	0.4	3.2	8.1	16.3
Net Position						
Net Investment in Capital						
Assets	50.9	47.6	180.4	170.5	231.3	218.1
Restricted	62.5	40.9	0.9	1.3	63.6	42.2
Unrestricted	(272.1)	(274.5)	103.7	93.8	(168.4)	(180.7)
Total Net Position	(\$158.6)	(\$186.0)	\$285.0	\$265.6	\$126.5	\$79.6
*Amounts herein may not total	as a result of	rounding				

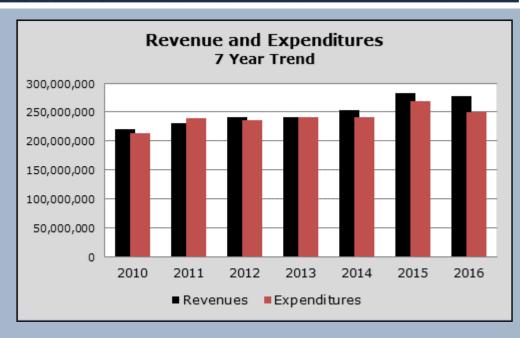
During the previous 10 years the County has financed **\$318 million** in schools, and while the County continues to carry the debt, the assets (namely the buildings) have been conveyed to the District creating a liability without a matching asset.

Year over year, the Governmental Activities have improved by \$27.4 million, and the Business Activities have improved by \$19.4 million. A large part of these changes come from the reduction of outstanding debt through principal reduction.

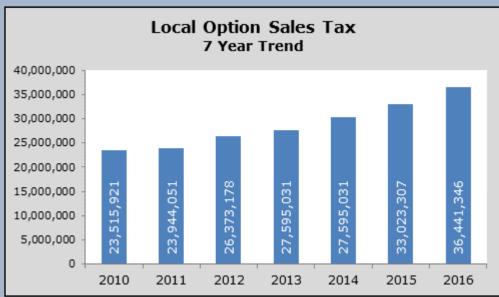
Total Government Funds Revenues and Expenditures - Hitting our Targets & Trends

The County has successfully controlled expenses and conservatively budgeted revenues in order to maintain ample reserves in the recent past. As a result the County's stability has improved. In the graph to the right you can see the County has stayed "in the black", meaning revenues in excess of expenses.

The ability to continually control expenses is a testament of the County's budgeting prowess, in spite of decreases in certain revenues since FY 2010. Although local option sales taxes declined significantly between 2007 and 2010, it has rebounded by \$12.9MM since.







General Fund

The General Fund is the County's primary operating fund. It accounts for all financial resources of the general government, with the exception of those required to be accounted for in different funds, such as business type activities.

The lead source of revenues are ad valorem taxes, followed by local option sales tax. Since the economic downturn in 2009, the County has begun to experience growth of the local option sales tax, which grew approximately \$4.3 million from the prior (2015) fiscal year.

Sales, service, permits and fees grew approximately \$.7 million over the prior year, while investment earning grew \$.4 million, and all other revenues increased by \$2.3 million.

In addition to being the largest source of revenues in the County, ad valorem taxes are essentially the only revenue source the County has the ability to increase, through the setting of the tax rates. Local option sales tax and the rest of the revenues are essentially based on the market, residential growth, and usage. As a result the County has little flexibility to increase revenues throughout the year.

Revenues, Expenditures and Changes in Fund Balance (in millions)

	General Fund		
Revenues	2016	2015	
Ad valorem taxes	\$187.3	\$189.2	
Local option sales tax	36.4	32.1	
Sales, services, permits and fees	10.1	9.4	
Other	43.5	41.2	
Investment earnings	0.9	0.5	
Total Revenues	278.2	272.4	
<u>Expenditures</u>			
General Government	12.2	11.1	
Public Safety	43.6	39.2	
Economic and Physical Development	2.6	2.6	
Human Services	41.9	40.5	
Cultural and Recereational	6.6	6.3	
Education	95.0	89.8	
Debt service	47.8	48.3	
Total Expenditures	249.7	237.8	
Excess of revenues over expenditures before before transfers	28.5	34.6	
Other funding sources	(18.1)	(32.6)	
Increase in fund balance	10.4	2.0	
Fund Balance-Beginning of Year	82.1	80.1	
Fund Balance-End of Year	\$92.5	\$82.1	

General Fund - Where it comes from & where it goes

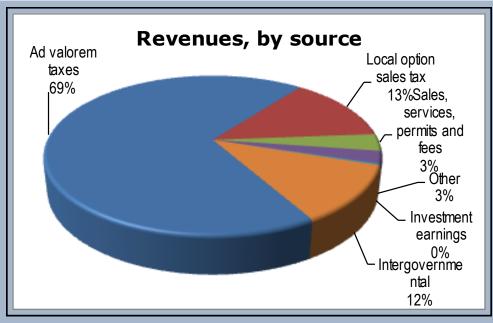
Like the majority of North Carolina counties, Union County relies heavily on ad valorem taxes, that is the taxes collected by the County on physical and personal property, based on it's valuation. In FY 2016, ad valorem tax accounted for 69% of all revenues collected by the General Fund. The next largest single revenue source was Local Option Sales Tax, which brought in just over 12% of all revenues last year.

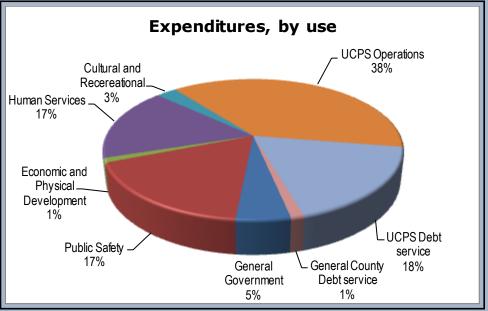
On the expenditure side, we have broken out the uses in a broad spectrum. Educational funding continues to be the greatest use of funds within the County. With roughly 42,000 students, or nearly one in every five residents of the County attending primary school and South Piedmont Community College, education continues to drive expenditures.

The dramatic population growth, and the number of students mentioned above, required a level of capital funding that could only be accomplished through debt funding. Today, (combined) debt service remains the second largest expenditure of the county, at 19%.

Public Safety and Human Services both require significant funding for the services they provide. Law enforcement, fire and EMS remain diligent and waiting for the call of need, using funding for new equipment, training, and better apparatus.

The areas that use the least funding are General Government, Culture & Recreation, and Economic & Physical Development.





A Review of the County's Debt

Outstanding Principal

Outstanding Principal						
	Governmental Activities		Business-Type Activities		Totals	
	2016	2015	2016	2015	2016	2015
General Obligation Bonds	\$300.5	\$330.7	\$0.0	\$0.1	\$300.5	\$330.8
Installment Financing	70.8	77.0	0.0	0.0	70.8	77.0
Revenue Bonds	0.0	0.0	68.2	54.6	68.2	54.6

\$68.2

\$407.7

\$371.3



Outstanding Debt

The County has issued debt for a variety of projects, and have used multiple types of debt to fulfill capital needs. Over the previous year, the County reduced out-standing principal by approximately \$22.9 million.

Capital projects that were completed with debt proceeds include, but are not limited to: Schools, Libraries, Parks, Agriculture and Conference Facility, Water and Sewer Infrastructure, Jail, Public Safety, Emergency Communications equipment and Court Facilities.



\$439.5

\$462.4

\$54.7

General Fund Debt

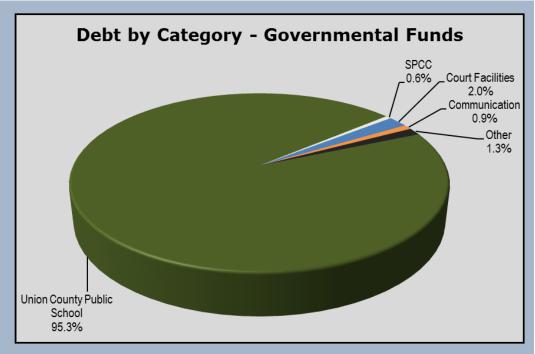
Outstanding General Fund Debt by Use

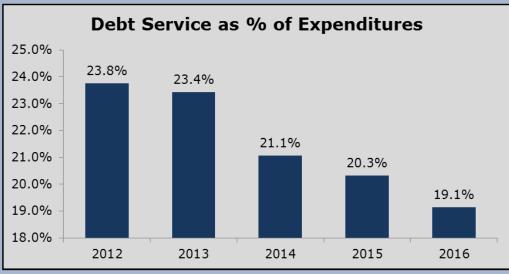
The pie graph is a breakdown of debt showing the current percentage balances by use. Although the County has not issued school debt in 6 years, it still remains >95% of the County's outstanding Government Fund debt portfolio. This is in part a result of the tenure of the debt, and in part because the majority of the school debt was issued in the previous 12 years.

General Obligation B	ond Ratings
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Rating	<u>Agency</u>	<u>Since</u>
Aaa	Moody's Investors Services	FY 2016
AA+	Standard and Poor's	FY 2015
AAA	Fitch Ratings	FY 2016

Debt Service is viewed as a necessary requirement among municipal governments. This is a result of few municipalities having the ability to cash fund large projects. The rating agencies understand this, but discount a rating if the debt service as a percentage of expenditures becomes too high. Union County has been actively working to mitigate debt service, saving residents funds and working toward reducing the debt. Debt as a percentage of expenditures continues to decline from the peak in 2010 of 24%.





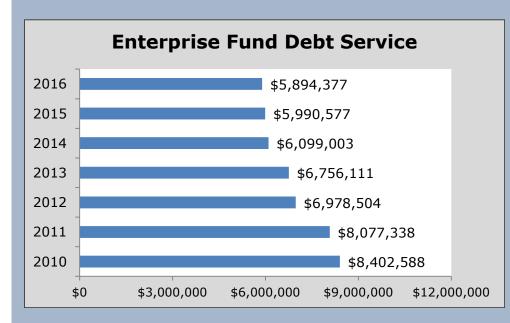
Enterprise Debt

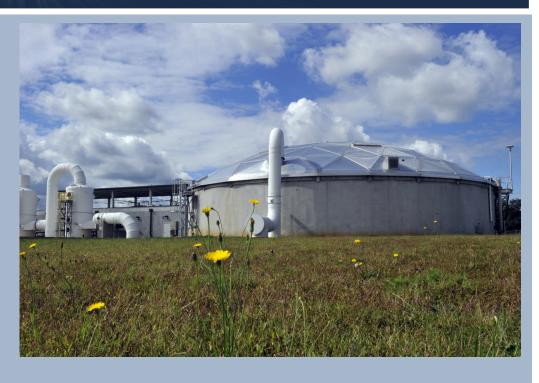
The County has issued Combined Enterprise System debt for Water and Sewer capital improvements at various times.

The Enterprise System has three revenue bonds (the fourth was cash defeased in FY 2016), and two Clean Water Revolving Loans from North Carolina Department of Environmental Natural Resources (NC DENR).

The debt issued has benefitted the County by providing capital funding for projects such as:

- Catawba River Water Treatment Plant
- 12 Mile Waste Water Treatment Plant
- Water pressure, distribution and collection systems

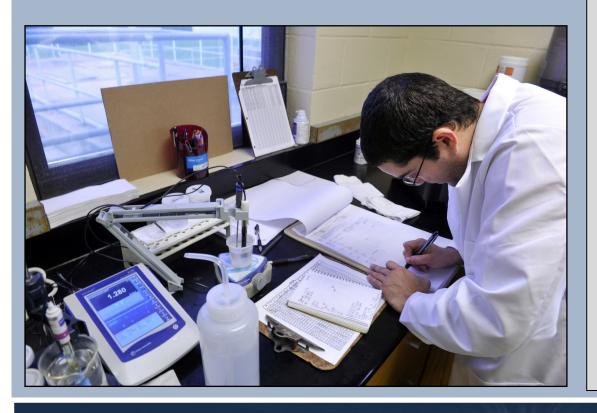




Enterprise System Bond Ratings				
<u>Rating</u>	<u>Agency</u>	<u>Since</u>		
Aa1	Moody's Investors Services	FY 2016		
AA	Standard and Poor's	FY 2009		
AA	Fitch Ratings	FY 2016		

Enterprise Revenues and Expenses

The Enterprise System increased revenues by approximately \$5.7 million over FY 2015 as a result of a rate increase and an intra-year drought which drove higher than normal consumption of water. The system continues to grow the customer base, both through new development and the short line extension program. This year marks the first year in the last five in which the Enterprise System has had an operating gain before non-operating revenues and capital contributions.



Revenues, Expenses, and Changes in Net Position (in millions)

,	-	pe Activities rise Funds
Operating Revenues	2016	2015
Charges for service	\$42.3	\$37.2
Disposal fees	0.4	0.4
Other Operating Revenues	2.1	1.5
Total Revenues	44.8	39.1
Operating Expenses		
Personnel	8.2	7.3
Operating expenses	18.9	17.2
Depreciation	12.7	12.1
Operating leases	0.3	0.3
Landfill closure	0.0	0.4
Total Expenses	40.1	37.3
Operating gain/(loss)	\$4.7	\$1.8
Nonoperating Revenues (Expen	ses)	
Investment earnings	0.6	0.4
Intergovernment grant revenues	0.5	0.0
Gain on sale of assets	0.1	0.1
Interest/fees on long term debt	(2.2)	(1.7)
Gain (loss) on investment in joint		
venture	(0.2)	(1.1)
	(1.2)	(2.3)
Interfund Transfers Out	0.0	(0.3)
Capital contributions	17.8	10.3
Increase in net position	\$21.3	\$9.5

Capital Improvement Program (CIP)

The Adopted FY 2017-2022 Union County Capital Improvement Program (UCCIP) is made up of two specific components and totals \$773.97 million during the six-year plan.

General Capital Program – The General Capital Program provides the six-year capital plan for non-enterprise fund, County projects, including South Piedmont Community College.

Public Works Capital Program – The Public Works Capital Program provides the six-year capital plan for the Water and Wastewater Utility Program.



Major Programs projected for future years in the CIP: General Capital Program

Jesse Helms Park Development

Human Services Campus

Emergency Services Facility

New Library Building, Expansion and Development

Park Development and Renewal

South Piedmont Community College Expansion

Jail/ Sheriff's Office Replacement/ Expansion

Public Works Capital Program

Twelve Mile Creek WWTP System Improvements

Yadkin Water Supply

Catawba River Water Treatment Plant Improvements

Crooked Creek Basin Improvements

Eastside Wastewater Improvements

West Zone Improvements

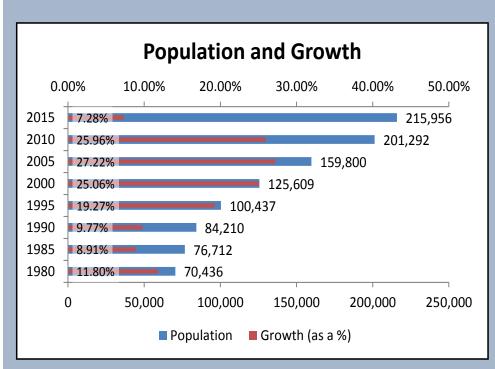
Various Rehabilitation and Replacements

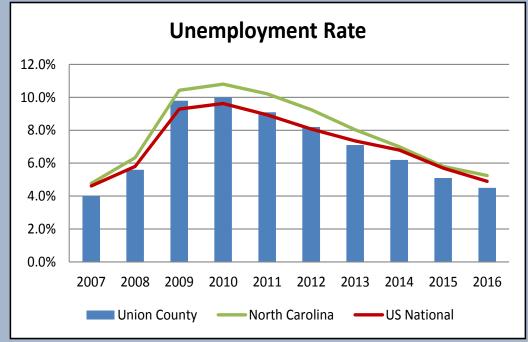
For more information, please see our current CIP.

Employment and Population Demographics

As evidenced by the graphs below, the County has experienced significant growth, and has been affected by the economic shift over the past decade. The County has, historically fared well, yielding lower than State and National unemployment averages during stable economic times. During times of increased economic tension, the County has experienced faster than average unemployment changes, yet has also adapted quicker as jobs became available again.

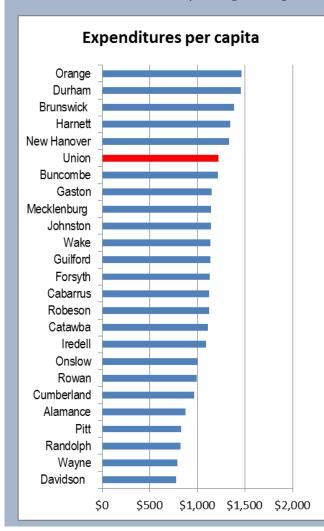
The 60% increase in population yielded growing pains in the early 2000's, yet the County has adapted, building necessary infrastructure and has benefitted by the reduction in growth during the past 5 years. The County just ended the slowest 5 year growth cycle since the 1970's, and benefitted from the slowdown. The slowdown allowed the County to better cope with the needs of the residents, focus on demand indexing, and a slowdown in capital needs projects, which ultimately led to the upgrades from Standard and Poor's in June 2015, Moody's in November 2016, and Fitch in November 2016.

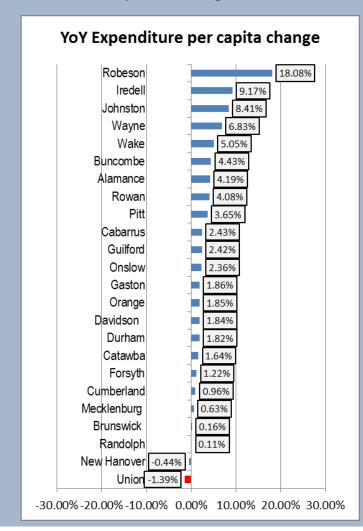




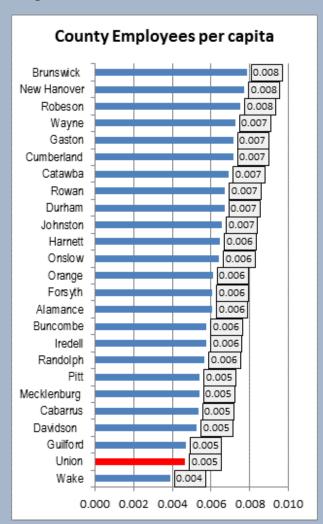
Comparison with other Counties

How do you know if you're getting a good deal if you don't have data to compare it to? That is the question when discussing economic viability. Year over year comparison may seem reasonable, however it is good to know how you stack up against other, similarly sized entities, how they are growing, and how efficient they are running. Please find the following:





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Governmental Accounting Terms

Accrual basis of accounting is the method of accounting that recognizes the financial effect of transactions, events when they are incurred rather than at the time when cash is received or disbursed.

Assets are resources with present service capacity that the County controls. For example, cash from taxes paid by citizens is an asset that can be put to use to provide public safety.

Capital assets are tangible or intangible nonfinancial assets that have an initial useful life of more than one year and are used in providing services for the County and its residents.

Change in net position represents the increase or decrease in net position over the previous year.

Current assets include cash or near cash items that can be used to liquidate liabilities due within a year.

Deferred inflows of resources is an acquisition of net position (inflow of resources during the year) by the County that is applicable to a future reporting period.

Deferred outflows of resources is a consumption of net position by the County (outflow of resources during the year) that is applicable to a future reporting period.

Fund balance denotes the difference between fund assets, deferred outflows of resources, liabilities, and deferred inflows of resources in governmental funds balance sheets.

Government-wide reporting provides an aggregate view of the County's financial activities by consolidating both the governmental and business type activities using the accrual basis of accounting.

Liabilities are present obligations of the County to sacrifice resources that it has little or no discretion to avoid, such as, the amounts the County owes to suppliers and creditors.

Long-term liabilities include items such as bonds, loans, compensated absences, pension liabilities and other County obligations, typically due beyond the current reporting period.

Modified accrual basis of accounting is the method of accounting used in governmental funds where revenues are not recognized until they are both measurable and available. Expenditures are recognized in the period when the liability is liquidated rather than incurred.

Net investment in capital assets is the portion of net position that represents the County's equity interest in its capital assets (capital assets less the amount of debt used to acquire them).

Net position is the residual of all other financial statement elements in accrual basis statement of net position: the difference between assets, deferred outflows of resources, liabilities, and deferred inflows of resources.

Restricted net position is the portion of net position subject to external restrictions (e.g. state law, bond covenants, etc.).

Statement of activities reports both governmental and business-type activities using the accrual basis of accounting showing the County's total expenses and the extent of funding from program revenues and general revenues.

Unrestricted net position is the portion of net position not tied to capital assets or subject to legal restrictions, hence, available to be programmed for services.

Going Forward ...

While the financial results for the year ended June 30, 2016 were positive, it is anticipated that in the future the County will continue to experience growth in population resulting in increased demand for public services, such as law enforcement, education, and utilities. The financial management of the County will continue to focus on five key components.

- Fiscal Sustainability Finding long-term sustainable solutions for the changing needs of the community while making sound financial decisions is a theme that you will find interwoven throughout the adopted operating and capital budget. Whether through consolidation of services, reorganization, or the investment in infrastructure, the long-term sustainability of each decision point will be analyzed.
- Transparency Transparency is a core value of Union County and the County strives to partner with our residents throughout the budget and financial reporting process. Additionally, staff works to develop documents and information for public consumption that are meaningful and easily understood.
- Stewardship Maintaining the assets and resources the residents have entrusted to the County.
- Responsiveness The County is experiencing dynamic service demands. While some services are declining, others are increasing. The County will continue to adapt the County's service offerings to address the changing needs of the residents while continuing to reflect organizational responsiveness.
- Balance Financial balance and balanced service provision to all residents.

Through these five components, the County can ensure sound financial management and budgetary practices as well as continued financial stability.



Union County, North Carolina Vision Statement:

Through continuity of leadership and direction, and built upon consensus of the community, we identify and implement strategies, programs, and services necessary to promote and sustain the quality of life and lifestyles unique to Union County.



Union County, North Carolina - 500 North Main Street - Monroe, NC 28112

Office of the County Manager 704.283.3636

Office of the Chief Financial Officer 704.283.3813

WWW.UnionCountyNC.Gov